Mobile Phone as a medium for Electronic Toll Collection Toward developing a virtual e-wallet

Tehran Congestion Charging Experience

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Mobile Phone and Mobile Payment A Trend Analysis

Global Trend (A 2012 Research in 26 countries)

- Number of mobile payment users worldwide is projected to be increasing and reaching to 400 million in 2016
- In Q1, 2012, less than 30 percent of Smartphone and tablet owners in US were using devices for payment
- Most of mobile payment transactions in Europe includes Invoices and micro-payments
- In Japan more than 200 million monthly mobile contactless payments were being conducted in 2012

Mobile usage in Iran – the opportunities

- With about 73 million population, Iran has 55 million Mobile Phone subscribers
- Mobile VAS are developing and Local banks gradually approach to Mobile Payment Services

Mobile Payment Service Providing Models

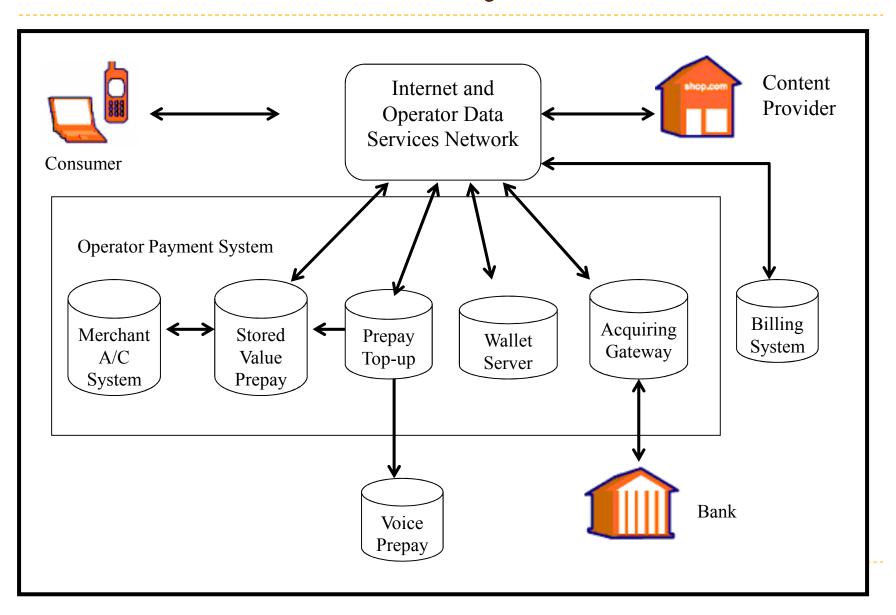
- Operator-Centric Model: The mobile operator acts independently to deploy mobile payment service.
- Bank-Centric Model: A bank deploys mobile payment applications or devices to customers and ensures merchants have the required point-of-sale (POS) acceptance capability
- Collaboration Model: This model involves collaboration among banks, mobile operators and a trusted third party.
- Peer-to-Peer Model: The mobile payment service provider acts independently from financial institutions and mobile network operators to provide mobile payment. For example the MHITS SMS payment service uses a peer-to-peer model.

Methods of Mobile Payments

- SMS /USSD transactional Payments
- Direct Mobile Billing
- Mobile Web Payments
- Contactless Mobile Payment (NFC, QR Code, Bluetooth, Audio Tag,....)



Operator/Bank Dependent Mobile Payment



Some points on Operator Based Model

- In some countries, Mobile Service Providers have some difficulties with VAS management
- People are not willing to bind their bank account to mobile payment applications
- Online bank transaction through Mobile phone is time consuming in some hours

A Payment Solution somehow independent of Bank and Mobile Service Provider

Tehran Congestion Charging

- More than 32 Sqr meters of Restricted Traffic Zone
- I05 entry gates
- > 220,000 vehicles entry each day
 - 90.000 vehicles hold annual permits (decreased to 85.00 by April 2013)
 - I 0.000 vehicles could get daily or weekly passes (increased to I 5.000 by April 2013)
- Totally under Automatic Control System based on ANPR Technology
 - I 7.000 daily unauthorized entries are recognized and recorded for law enforcement

Movie Clip of Tehran Congestion Charging

Tehran Congestion Charging Some facts on Toll Collection

2009 to 2011

- Annual permits were sold out
- Daily and weekly passes sold through Tehran Municipality Portal by online bank payment
- Average 120 to 150 passes were purchased each day from 10.000 existing passes

20011 to 2013

- Plate registration via mobile phone added as a complementary method of using daily passes
- Within 6 months daily pass uses reached to 6000 a day
- In March 2013 in average, 2200 daily requests were rejected due to full capacity
- In April 2013, 5000 passes were added to daily capacity and the same quantity decreased from annual permits

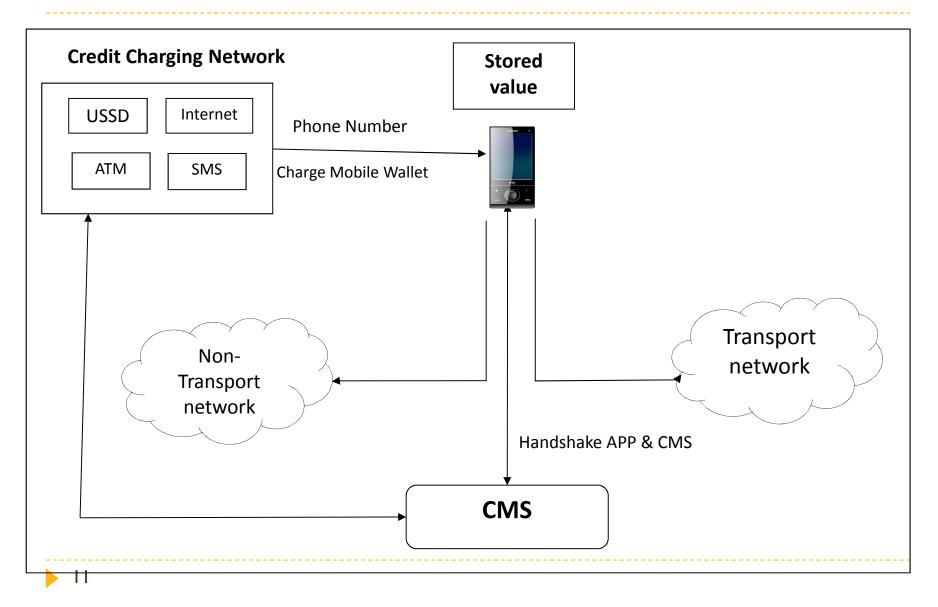
Introducing Congestion Charging Toll Payment Via Mobile Phone

- PIN codes are sold to the customers via Scratch cards
- The Customer sends the PIN Code to the system CMS via SMS or USSD service
- The Customer registers his vehicle Number Plate in the next steps
- After receiving the confirmation message, the car is allowed to enter the zone for the current day





Operator/bank independent Mobile Payment



Relative Advantage of implemented Model of Mobile Payment

- Independent from Mobile Service Providers and Direct Banking System Involvement
- Credit is virtually assigned to Mobile Phone Number not to Mobile Phone Subscription
- Frequent application potential in urban transport (both fares and tolls)
- Needless to smart platforms
- Fast and simple expansion
- Interoperability with possible contactless payment application

Thank you

